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[Please scan this QR Code to view the addendum]



#### **HVAX TECHNOLOGIES LIMITED**

CIN: U74999MH2010PLC210329

Our Company was originally incorporated as "HVAX Technologies Private Limited" as a private limited company under the Companies Act, 1956 vide certificate of incorporation dated November 26, 2010 issued by Deputy Registrar of Companies, Maharashtra, Mumbai. Further, our Company was converted from a private limited company to public limited company pursuant to special resolution passed in the Extra-Ordinary General Meeting of our Company dated December 11, 2023 and consequently, the name of our Company was changed from "HVAX Technologies Private Limited" to "HVAX Technologies Limited" and a fresh certificate of incorporation dated January 8, 2024 was issued to our Company by the Registrar of Companies, Mumbai

Registered Office: 601, Lodha Supremus, I-Think Techno Campus, Kanjumarg (East), Mumbai -400042, Maharashtra

Tel No. / Mob No: +022 4972 5039; Email: compliance@hvax.inWebsite: www.hvax.in

Contact Person: Anandan Sengundamudaliar, Company Secretary & Compliance Officer

### NOTICE TO INVESTORS: ADDENDUM TO THE DRAFT RED HERRING PROSPECTUS DATED JUNE 13, 2024 (THE ADDENDUM)

#### OUR PROMOTERS: NIRBHAYNARAYAN SINGH AND PRAYAGDATT MISHRA

INITIAL PUBLIC ISSUE OF UPTO 7,50,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH OF HVAX TECHNOLOGIES LIMITED ("HVAX" OR THE "COMPANY" OR THE "ISSUER" FOR CASH AT A PRICE OF ₹ [♠]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [♠]/- PER EQUITY SHARE (THE "ISSUE PRICE") AGGREGATING TO ₹ [♠] LAKHS ("THE ISSUE"), OF WHICH [♠] EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH FOR CASH AT A PRICE OF ₹ [♠]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [♠]/- PER EQUITY SHARE AGGREGATING TO ₹ [♠] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION i.e. NET ISSUE OF [♠] EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH AT A PRICE OF ₹ [♠]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [♠]/- PER EQUITY SHARE AGGREGATING TO ₹ [♠] LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE [♠] % AND [♠] %, RESPECTIVELY, OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. THE FACE VALUE OF THE EQUITY SHARES IS ₹ 10/- EACH.

This addendum ("Addendum") should be read in conjunction with the Draft Red Herring Prospectus dated June 13, 2024 filed with EMERGE Platform of NSE in relation to the Initial Public Issue of HVAX Technologies Limited.

In this regard, the Investor should note the following modifications to the information disclosed in the Draft Red Herring Prospectus:

The Draft Red Herring Prospectus, including the sections titled, "Risk Factors", "Object of the Issue", "Business Overview", "Government and Other Statutory Approvals" beginning on 24, 81, 137, 250 respectively shall be appropriately updated in the Red Herring Prospectus to reflect the developments indicated in this Addendum

1. In section II – Chapter titled "*Risk Factors*" beginning on page 24 of the Draft Red Herring Prospectus, has been added/updated with the existing risk factor.

- 2. In section IV Particulars of the issue in the Chapter titled "*Objects of the Issue*" beginning on page 81 of the Draft Red Herring Prospectus has been updated to include justifications for increase in working capital requirements.
- 3. In section V -About the Company, in the Chapter titled "Business Overview", beginning on page 137 of the Draft Red Herring Prospectus, detailed flowchart of the project execution has been incorporated, "Our offerings" and "Our Products & Service Offerings" have been updated.
- 4. In section VII -Legal and Other Information, in the Chapter titled "Government and Other Statutory Approvals", beginning on page 250 of the Draft Red Herring Prospectus, the table of "Labour Related Approvals" has been updated.

The changes conveyed by way of this Addendum are to be read in conjunction with the Draft Red Herring Prospectus and, accordingly, the corresponding references in the Draft Red Herring Prospectus stand updated pursuant to this Addendum. The information in this Addendum supplements the Draft Red Herring Prospectus and updates the information in the Draft Red Herring Prospectus. However, this Addendum does not purport to, nor does it, reflect all the changes that have occurred from the date of filing of the Draft Red Herring Prospectus and the date of this Addendum. Accordingly, this Addendum does not include all the changes and/or updates that will be included in the Red Herring Prospectus and the Prospectus as and when filed with the RoC, and the NSE EMERGE. Please note that the information included in the Draft Red Herring Prospectus will be suitably updated, including to the extent updated by way of this Addendum, as may be applicable, in the Red Herring Prospectus and the Prospectus. Investors should not rely on the Draft Red Herring Prospectus or this Addendum for any investment decision, and should read the Red Herring Prospectus, as and when it is filed with the RoC, and the NSE EMERGE before making an investment decision with respect to the Issue. All capitalized terms used in this Addendum and not defined herein shall, unless the context otherwise requires, have the meaning ascribed to them in the Draft Red Herring Prospectus.

The Equity Shares offered in the Issue have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act") or the law of any state of the United States, and may not be offered or sold within the United States. There will be no public offering of the Equity Shares in the United States. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Place: Mumbai

Date: September 09, 2024

**For Hvax Technologies Limited** On behalf of the Board of Directors

Sd/-Prayagdatt Vijaykumar Mishra Managing Director

#### BOOK RUNNING LEAD MANAGER



# REGISTRAR TO THE ISSUE

## FEDEX SECURITIES PRIVATE LIMITED SEBI Registration Number: INM000010163

**Address**: B 7, 3rd Floor, Jay Chambers, Dayaldas Road, Vile Parle – [East], Mumbai- 400 057, Maharashtra, India

**Telephone Number:** +91 81049 85249

Email Id: mb@fedsec.in

Investors Grievance Id: mb@fedsec.in

Website: www.fedsec.in

Contact Person: Saipan Sanghvi CIN: U67120MH1996PTC102140 SEBI Registration No.: INM000010163

#### KFIN TECHNOLOGIES LIMITED

SEBI Registration Number: INR000000221

**Address**: Selenium Tower-B, Plot 31 & 32, Gachibowli, Financial District, Nanakramguda, Serilingampally,

Hyderabad – 500 032, Telangana, India **Tel. Number**: +91 40 6716 2222

Email Id: hvax.ipo@kfintech.com

Investors Grievance Id: einward.ris@kfintech.com

Website: www.kfintech.coms Contact Person: M Murali Krishna CIN: U72400TG2017PLC117649 SEBI Registration No.: INR000000221

#### **BID/ISSUE PERIOD**

ISSUE OPENS ON: [●] ISSUE CLOSES ON: [●]

Our Company in consultation with the Book Running Lead Manager may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date.

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#### **SECTION I- GENERAL**

#### **DEFINITIONS AND ABBREVIATIONS**

This Addendum uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, or unless otherwise specified, shall have the meaning as provided below:

Term	Description
Addendum	This addendum dated September 9, 2024 to the draft red herring prospectus dated June 13, 2024 filed by our Company with the NSE EMERGE

#### SECTION - II - RISK FACTOR

Pursuant to the Stock Exchange Observations, we undertake to include the following risk factor in the 'Risk Factors' section in the RHP and the Prospectus. The following risk factors shall be added/updated with the existing risk factors in the chapter titled "Risk Factors" beginning on page 24 of the Draft Red Herring Prospectus

If we are unable to identify consumer demand, project timeline accurately and maintain an optimal level of inventory, our business, results of operations, cash flows and financial condition may be adversely affected.

Our Company is engaged in offering turnkey solutions and accordingly, the success of our business depends upon our ability to anticipate and forecast consumer demand and trends, and the time to execute the project. Any error in our forecast could result in either surplus stock, which we may be unable to utilise in our projects in a timely manner, or at all, or understocking, which will affect our ability to meet the project deadline. We plan our inventory and commence our design process prior to start of the project and estimate our sales based on the forecasted demand. We have purchase inventory and store at our warehouse in line with the demand schedule for our ongoing and anticipated projects. An optimal level of inventory is important to our business as it allows us to complete the projects in a timely manner or respond to consumer demand effectively. In general, the orders are placed a few days before the actual delivery of products. Ensuring availability of our products requires prompt turnaround time and a high level of coordination amongst manufacturers, warehouse management and physical stores and staff.

Based on our Restated Financial Statement, our inventories as of March 31, 2021, March 31, 2022 and March 31, 2023 and as of December 31, 2023 was ₹ 280.17 lakhs, ₹ 1494.50 lakhs ₹ 2002.64 lakhs, and ₹ and ₹ 2,550.00 lakhs. Further, our inventory turnover ratio was 17.15 times, 4.74 times, 3.67 times, times and 1.48 times, for the corresponding period.

While we aim to avoid under-stocking and over-stocking through our inventory our estimates and forecasts may not always be accurate, If we fail to accurately fore demand, we may experience excess inventory levels or a shortage of products available unsold inventory may have to be sold at a discount or discarded, If not used potent losses. We cannot assure you that we will be able to sell surplus stock in a timely me which in turn may adversely affect our business, results of operations, cash flows

#### None of our Directors have prior experience of being a Director of a listed company.

None of our Directors have prior experience of being a Director of a listed company. Further, our Independent Directors do not have the experience of being directors/ holding directorships of listed companies.

Accordingly, they have limited exposure as regards managing the affairs of a listed company which inter-alia entails several compliance requirements and scrutiny of affairs by shareholders, regulators and the public at large that is associated with being a listed company. As a listed company, our Company will be required to adhere strict standards pertaining to accounting, corporate governance and reporting that it did not require as an unlisted company. Our Company will also be subject to the SEBI Listing Regulations, which will require it to file audited annual and unaudited quarterly reports with respect to its business and financial condition. If the Company experiences any delays, we may fail to satisfy the reporting obligations. Further, as a publicly listed company, our Company will need to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, including keeping adequate records of daily transactions. In order to maintain and improve the effectiveness of our Company's disclosure controls and procedures and internal control over financial reporting, significant resources and management attention will be required. As a result, the Board of our Company may have to provide increased attention to such procedures and their attention may be diverted from our business concerns, which may adversely affect our business, prospects, results of operations and financial condition.

### 48. There have been delays in submitting regulatory filings with the RoC. We cannot assure you that no legal proceedings or regulatory actions will be initiated against our Company in the future.

There have delays in filing forms with the RoC. For Instance (i) Form GNL-2 for Private Placement Offer Letter (PAS-4) and Form GNL-2 for filing Record for Private Placement Offer Letter (PAS-5) with respect to allotment of Equity Shares dated March 18, 2024; (ii) Form MGT-14 for Approval of Remuneration of Managing Director and Whole-Time Director; (iii) Form INC-27 for conversion of public company into private company were filed by payment of additional fees. Further, there has an inadvertent error in filing form MGT-14 with the RoC. (iv) The Company has filed form CHG-4 for satisfaction of charge from Kotak Mahindra Bank with additional fees.

There can be no assurance that the RoC will not take an adverse view of the irregularity, or that we will not be subject to any penalties by the RoC in this respect. With the expansion of our operations there can be no assurance that such non-compliances will not arise, or that we will be able to implement, and continue to maintain, adequate measures to rectify or mitigate any such non-compliances, in a timely manner or at all. Any penalty or regulatory action taken against us may adversely impact our cash flows and results of operations.

In the past, our filing of Form FC-GPR with respect to Equity Shares allotted to Craft Emerging Market Fund PCC - Citadel Capital Fund and Craft Emerging Market Fund PCC - Elite Capital Fund under FEMA Regulations were rejected by the Reserve Bank of India on April 15, 2024 for want of certain documents. The Company refiled the Form FC-GPR along with necessary information on May 08, 2024 which has been approved by the RBI.

### SECTION - IV – PARTICULARS OF THE ISSUE

#### **OBJECT OF THE ISSUE**

The following shall be added under the heading "Funding our Capital Requirement" on page 82 of the Draft Red Herring Prospectus.

#### Justification for increase in working capital requirement from FY 2021 to FY 2022.

Net Working capital requirement for FY 2021 was ₹ 53.11 Lakhs as compared to ₹ 715.19 Lakhs for FY 2022. Working Capital requirement of the Company has increased by ₹ 662.08 Lakhs. During such period Revenue from operations of the Company has increased from ₹ 6,074.86 Lakhs to ₹ 6,825.93 Lakhs.

The Increase in working capital requirement was primarily on account of increase in Inventory from ₹ 280.17 Lakhs in FY 2021 to ₹ 1,494.50 Lakhs in FY 2022, which is on account of project under execution. For instance, we have experienced increase in purchases from 4,398.62 Lakhs in FY 2021 to 5,419.16 Lakhs in FY 2022 resulting in higher working capital requirement. The increase in inventory in FY 2022 is in line with the increase of revenue from operations for Fiscal 2022 and 2023, since inventories majorly comprises of projects under execution. Further, the Company has witnessed higher revenues from exports activities, where transit period of the material shipped has a major impact on the inventories.

Further, the low working capital ratio in Fiscal 2021 is primarily due to lower inventory. For instance, the inventory level for the period under consideration and the revenue from operations is as below:

(₹ in lakhs except otherwise stated)

Particulars	Fiscal 2022	Fiscal 2021
Inventory	1,494.50	280.17
Revenue from operations	6,825.93	6,074.86
Percentage of Inventory to Revenue from operations	21.89%	4.61%

Trade receivables of the company has increased from ₹ 1,630.31 Lakhs in FY 2021 to ₹ 1,975.86 Lakhs in FY 2022, primarily due to increase in revenue from operations.

Further, the increase in Total current assets from ₹ 2,228.31 Lakhs to ₹ 3,860.14 Lakhs during the Fiscal 2021 to Fiscal 2022 was partially offset by increase in other current liabilities. The increase in other current liabilities is on account of advance received from customers of ₹ 2,162.87 Lakhs.

Further, the Company also witnessed increased in Other Current Liabilities which is primarily attributable to increase in advance from customers in line with the increasing in order book as compared to Fiscal 2021 to Fiscal 2022. Additionally, the short-term provisions increased in Fiscal 2022 as compared against Fiscal 2021 resulting in reduction in working capital.

The increased in liabilities was partially offset by reduction in trade payable in Fiscal 2022 as compared to Fiscal 2021. Trade payables include dues to micro and small enterprises and other creditors.

#### Justification for increase in working capital requirement from FY 2022 to FY 2023.

Net Working capital requirement for FY 2022 was ₹ 715.19 Lakhs as compared to ₹ 1750.06 Lakhs for FY 2023. Working Capital requirement of the Company has increased by ₹ 1034.87 Lakhs. During such period Revenue from operations of the Company has also increased from ₹ 6,825.93 Lakhs to ₹ 9,592.92 Lakhs.

The Increase in working capital requirement was primarily on account of increase in Inventory from ₹ 1,494.50 Lakhs in FY 2022 to ₹ 2002.64 Lakhs in FY 2023, which is in account of project under execution. For instance, we have experienced increase in purchases from 5,419.16 Lakhs in FY 2022 to 6,926.76 Lakhs in FY 2023 resulting in higher working capital requirement.

(₹ in lakhs except otherwise stated)

Particulars	Fiscal 2023	Fiscal 2022
Inventory	2,002.64	1,494.50
Revenue from operations	9,592.92	6,825.93
Percentage of Inventory to Revenue from operations	20.88%	21.89%

Trade receivables of the company has increased from ₹ 1975.86 Lakhs in FY 2022 to ₹ 3248.26 Lakhs in FY 2023, primarily due to increase in revenue from operations.

Further, the increase in Total current assets from ₹ 3,860.14 Lakhs to ₹ 6,125.35 Lakhs during the Fiscal 2022 to Fiscal 2023 was partially offset by increase in other current liabilities. The increase in other current liabilities is on account of advance received from customers of ₹ 3,293.24 Lakhs for projects executed in subsequent financial years.

#### Justification for working capital requirement for the period ended December 31, 2023.

Net Working capital requirement for December 31, 2023 was at ₹ 3023.92 Lakhs. Accordingly, the Net working capital days was at 140 days to the revenue from operations. The higher Net working capital days is on account of the following:

- a) The inventory days during the period was at 118 days, the higher inventory days gets rationalized by end of the Fiscal that is March 31, 2024 and is estimated to be in line with March 31, 2023.
- b) The Trade receivable days during the period was 155 days, the higher Trade receivable days gets rationalized by end of the Fiscal that is March 31, 2024 and is estimated to be lower than the trade receivables days in March 31, 2023 due to estimated increase in our export sales.
- c) The Short-term loans and advances days during the period was 49 days, the higher Short-term loans and advances days gets rationalized by end of the Fiscal that is March 31, 2024 and is estimated to be in line with the Short-term loans and advances days in March 31, 2023 due to the short-term loan and advances which include advances to the creditor, advances to employees and advances to others.
- d) Trade payables include dues to micro and small enterprises and other creditors. Trade payable days was at 30 days for the period ending December 31, 2023 and is in line with March 31, 2023.
- e) Other current liabilities include advance from customers which was at ₹ 3,723.08 Lakhs, statutory dues payable which was at ₹ 15.46 Lakhs and expenses payable which was ₹ 74.77 etc. Other current liabilities days was at 176 days for the period ending December 31, 2023.

#### Justification for increase in working capital requirement from FY 2023 to FY 2024.

Net estimated Working capital requirements for FY 2024 is ₹ 4051 Lakhs as compared to actual working capital requirement of ₹ 1750.06 Lakhs for FY 2023. Net Working Capital requirements of the Company has increased by ₹ 2300.94 Lakhs. During the year, there is decrease in total current liabilities by ₹ 3456.29 Lakhs which partially got offset by decrease in total current assets of ₹ 1155.35 Lakhs resulting in net increasing working capital of ₹ 2300.94 Lakhs.

The Increase in working capital requirement was primarily on account of increase in Inventory from ₹ 2002.64 Lakhs in FY 2023 to ₹2050 Lakhs in FY 2024, which is based on the estimated projects for execution.

The estimated trade receivable is lower by ₹ 751.26 Lakhs in FY 2024 primarily due to rationalization of trade receivable days to 90 days as against 124 days in Fiscal 2023.

The decrease in trade payable and other current liabilities was the primary reason for increase in net working capital requirements for Fiscal 2024. Further, the other current liabilities was reduced from ₹ 3398.70 Lakhs in FY 2023 to ₹ 115 Lakhs in FY 2024 primary due to absorption of advances from customers against the projects completed during the end of the year.

#### Justification for increase in working capital requirement from FY 2024 to FY 2025.

Net estimated Working capital requirements for FY 2025 is ₹ 3635 Lakhs as compared to estimated working capital requirement of ₹ 4051 Lakhs for FY 2024. Net estimated Working Capital requirements of the Company has decreased by ₹ 416 Lakhs. During the FY 2025, the estimated increase in total current liabilities is ₹ 2431 Lakhs and estimated increase in total current assets of ₹ 2015 Lakhs resulting in net decrease in working capital requirement of ₹ 416 Lakhs.

The increase in estimated working capital requirement was primarily on account of increase in Inventory from ₹ 2050 Lakhs in FY 2024 to ₹2700 Lakhs in FY 2025, which is based on the estimated projects under the execution.

The estimated trade receivable is high by ₹ 728 Lakhs in FY 2025 primarily due to increase in revenue from operations. The average estimated trade receivable days is considered at 90 days, which is line with trade receivable days of the FY 2024.

The increase in current asset and other current liabilities was the primary reason for increasing in net working capital requirements for Fiscal 2025. Further, the other current liabilities was increased from ₹ 115 Lakhs in FY 2024 to ₹ 2550 Lakhs in FY 2025 was primary due to advance to be received against the new projects.

#### Justification for increase in working capital requirement from FY 2025 to FY 2026.

Net estimated Working capital requirements for FY 2026 is ₹ 4529 Lakhs as compared to working capital requirement of ₹ 3635 Lakhs for FY 2025. Net Working Capital requirements of the Company has increased by ₹ 894 Lakhs. During the year, there is an increase in total current liabilities by ₹ 865 Lakhs and total current assets by ₹ 1759 Lakhs resulting in net increasing working capital of ₹ 894 Lakhs.

The increase in estimated working capital requirement was primarily on account of increase in inventory from ₹ 2700 Lakhs in FY 2025 to ₹3363 Lakhs in FY 2026, which is based on the estimated projects under the execution during the relevant period.

The estimated trade receivable is high by ₹ 811 Lakhs in FY 2026 primarily due to increase in revenue from operations. The average estimated trade receivable days is considered at 90 days, which is line with trade receivable days of the FY 2024 and FY 2025.

# SECTION - V – ABOUT THE COMPANY BUSINESS OVERVIEW

Pursuant to the Stock Exchange Observations, we undertake to include the following Business Overview in the 'Business Overview' section in the RHP and the Prospectus. The following headings in the chapter "BUSINESS OVERVIEW" on page 137 of the Draft Red Herring Prospectus shall be read/updated with the following additional details as under

#### **OVERVIEW**

Our Company is engaged in the business of turnkey projects on engineering, procurement and execution of controlled environment infrastructure and cleanrooms; design, engineering and consultancy services for pharma and healthcare companies. As a part of turnkey projects, the company supply following third party manufactured products:

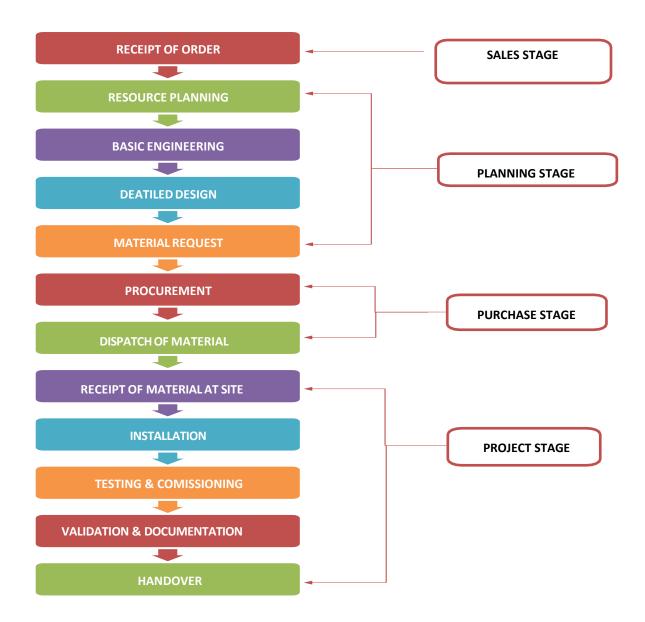
- Cleanroom wall panels,
- Cleanroom celling panels,
- covings,
- riser panels,
- cleanroom doors,
- flooring systems,
- pass boxes,
- air showers,
- LT/HT electrical panels,
- pre-fabricated galvanized iron (GI) ducts,
- air handling units
- chillers
- Building Management Systems (BMS) Equipment
- Utility generation and distribution Equipment

#### End Users:

We sell and supply the equipment as a part of turnkey projects. Hence, the end users for the same are our clients i.e. pharmaceutical companies, chemical companies, hospitals, healthcare companies, and FMCG companies.

#### Our products & service Offerings Turnkey solutions

following is the detailed flowchart of the project execution



#### 1. Sales Stage

Under this stage, our marketing and sales team, generate and receive orders. Our team through their experience and good rapport with existing clients owing to timely and quality delivery of service plays an instrumental role in creating and expanding a work platform for our Company. While evaluating prospective projects, we consider a number of factors including, inter alia, project size and duration, the client's reputation and financial strength, the geographic location of the project and anticipated complexity, our current and projected workload, the likelihood of additional work, the project's cost and profitability estimates and our competitive advantage relative to other likely bidders. After we have evaluated a prospective project and determined that it meets our criteria, depending upon the manner in which said project was sourced, we meet the prospective customer to discuss the project in detail.

#### 2. Planning Stage

We carry out a detailed study of the proposed project, including performing a detailed study of the technical and commercial conditions and requirements of the project followed by a site visit. Our design team carries out basic designing and engineering of the entire project. Based on the design, our team determines requirement of material and manpower required, depending upon the type of contract and the scope of work involved. Project work typically commences once the client approves working designs and issues drawings, wherever applicable. Upon receipt of confirmation, we typically commence pre-construction activities promptly, such as mobilizing manpower and equipment resources and setting up other ancillary facilities. We have a team of engineers who look after the execution of overall project. We also employ temporary onsite employees specifically for our overseas projects. However, planning, designing, procurement and documentations are done at our company's office. Once the requirement of material is identified it is then forwarded to the purchase team for further processing and the planning team allocates the project manager along with the manpower required for the execution of project. Each location / country has an

employee designated to coordinate the billing function, who is responsible for preparing and dispatching periodic invoices to the client or the project management consultant, as applicable.

#### 3. Purchase Stage

Based on the requirement received from the planning team, our purchase team plans sourcing of the material required during the execution of the project, depending upon the type of contract and the scope of work involved. As a part of turnkey projects, the company supply third party manufactured products such as wall panels, celling panels, covings, riser panels, cleanroom doors, flooring systems, pass boxes, air showers, LT/HT electrical panels. The company also supply pre-fabricated galvanized iron (GI) ducts, air handling units, chillers, Building Management System (BMS), utility generation and distribution, laboratory equipment's and laboratory furniture, etc. All the above mentioned products are manufactured by third-party domestic vendors or source from third-party reputed brands from domestic market and also import. Once the material is purchased, it is then shipped to the site depending upon location of the project.

#### 4. Project Stage

Once the material reaches the location, our onsite team carries out execution of project. We generally outsource the civil construction work to independent third party contractors. However, we co-ordinate entire process and procure required material/equipment as per the clients requirement. The execution generally involves installation, testing and commissioning of the project. In order to keep track of the project, our onsite team updates the progress of the project on real time bases. We have a project management system that helps us track the physical and financial progress of work vis-à-vis the project schedule. Progress reports are prepared at the major project sites and sent to the project monitoring cell in the head office, which are reviewed on a weekly and on a monthly basis. Project personnel hold periodic review meetings with the client or project manager consultant, as applicable at the project sites to discuss the progress being made on the project. The project managers also hold periodic meetings with our vendors and subcontractors. Once the installation and commissioning is concluded, a detailed validation is carried out by the client. We consider a project to be virtually complete when it is ready to be handed over. We then jointly inspect the project with the client to begin the process of handing over the project. Once satisfied, the client prepares a completion certificate. Upon handover, we request the client to release the balance payment that may be outstanding, as per the work contract.

#### Our offering included

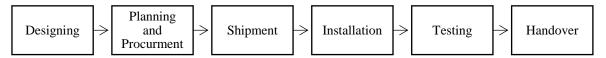
#### Cleanroom panel systems

Cleanroom partitions are part of a modular system that enables efficient and adaptable installation of an air and dust tight Cleanroom environment within a commercial premise, suitable for a range of medical, laboratory or specialist manufacturing applications.

#### Major Components / Raw materials –

Wall Panels, Ceiling Panels, Covings, Riser Panels, Cleanroom Doors, Cleanroom Equipment, Cleanroom Furniture, Nut bolts, fitting accessories

#### Process -



<u>Average Time taken to complete the process</u> – 18 months (inclusive of time taken for designing, procurement, shipping, installation, testing and handing over)

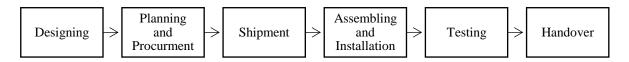
#### **HVAC Systems**

HVAC is an acronym that stands for Heating, Ventilation, and Air Conditioning. HVAC Systems are used to control airborne particles, dust and micro-organisms through air filtration, maintain room pressure, maintain space moisture and space temperature.

#### Major Components / Raw materials –

Air Handling Units (AHU), Pre-Fabricated Ducts, Chillers, High Efficiency Particulate Air (HEPA) Filter Boxes, Air Diffusing Ports (ADPs), Nut bolts, fitting accessories

#### Process -



<u>Average Time taken to complete the process</u> – 12 months (inclusive of time taken for designing, procurement, shipping, installation, testing and handing over)

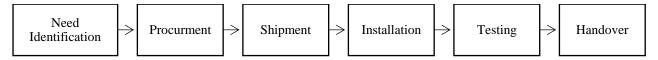
#### **Building management system**

Building Management Systems are integral part of any manufacturing facility. It enables smooth automation in manufacturing facility. It helps transforming facilities into smart, interactive, well-connected infra space. We provide companies with Building management system equipment in accordance with FDA, EMEA and other regulatory bodies' requirements.

#### Major Components / Raw materials –

Fire Alarms, CCTV, Door Interlocking, LAN Systems, Portable Audio Systems, Access Control Systems, Emergency Medical System, Wires, Nut bolts, fitting accessories

#### Process -



<u>Average Time taken to complete the process</u> – 8 months (inclusive of time taken for designing, procurement, shipping, installation, testing and handing over)

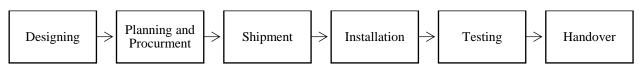
#### **Electrical systems**

Electrical Systems are used to control the equipment installed in any manufacturing facility.

#### Major Components / Raw materials –

Power Control Center, Motor Control Center, HVAC Panel, Main Lighting Panel, Variable Frequency Drive, Automatic Power Factor Control, Distribution Board Operating Console, Wires, Nut bolts, fitting accessories

#### Process -



<u>Average Time taken to complete the process</u> – 18 months (inclusive of time taken for designing, procurement, shipping, installation, testing and handing over)

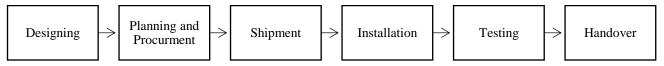
#### Utility generation and distribution system

Utility systems are set of equipment installed in a manufacturing facility for treating water and air. It is also installed to convert characteristics of water and air in order to use it in the manufacturing process. In a pharmaceutical manufacturing industry compressed air, is used in multiple ways. It is majorly used for cleaning, production and packaging.

#### Major Components / Raw materials -

Water treatment equipment, Steam generation plant equipment, Compressed Air Plant equipment, Stainless Steel / Galvanized distribution pipeline, Control Consol, Nut bolts, Fitting Accessories.

#### Process -



<u>Average Time taken to complete the process</u> – 8 months (inclusive of time taken for designing, procurement, shipping, installation, testing and handing over)

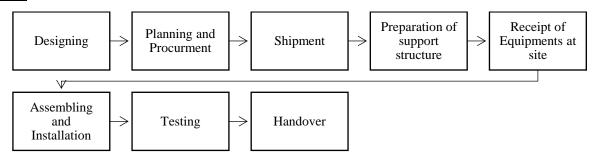
#### **Containment systems**

Containment systems are specially engineered on-site systems which is used to contain hazardous or special purpose materials in a controlled environment. These systems are used to store chemicals, that when breached could result in a chemical spill. These systems are used to protect product, personal and environment. HVAX provides an integrated containment system as per the client requirements.

#### Major Components / Raw materials –

Positive Containment System Equipment, Negative Containment System Equipment, support structures, stainless steel, process equipment's, electrical wires, nut bolts and other fitting accessories

#### Process -



Average Time taken to complete the process -8 months (inclusive of time taken for designing, procurement, shipping, installation, testing and handing over)

#### **RAW MATERIAL**

The specialized systems and equipment that forms part of the raw material for turnkey-projects includes riser panels, cleanroom doors, flooring systems, pass boxes, air showers, LT/HT electrical panels, air handling units, chillers, BMS, utility generation and distribution, laboratory equipment's and laboratory furniture, etc. All these products are manufactured by third-party domestic vendors or sourced from third-party reputed brands from domestic market and also import. Our Company, as a part of turnkey project, source these products as per the terms of the contract from a select group of reputable suppliers who have demonstrated a consistent commitment to delivering materials of superior quality, including group entities.

The following table shall be updated under the heading "Our Products & Service Offerings" on page 139 of the Draft Red Herring Prospectus.

The table below set out details of our revenue from operations by types of clients served, as of the dates mentioned:

(₹ in Lakhs)

	For the Year / Period Ended											
	December 31, 2023*			March 31, 2023*		March 31, 2022*		March 31, 2021*				
Particulars	No.	Amo	%	No.	Amo	%	No.	Amo	%	No.	Amo	%
	of	unt		of	unt		of	unt		of	unt	
	Proj			Proje			Proje			Proje		
	ects			cts			cts			cts		
Pharmaceuticals	38	5,820	99.56	48	9,459	99.97	50	6,628	98.90	34	5,967	99.53
Filatiliaceuticals	36	.20	%	40	.04	%	30	.03	%	34	.92	%
Chemical	1	25.53	0.44 %	1	1.51	0.02 %	-	-	-	-	-	-
Hospital	-	-	-	-	-	-	1	59.94	0.89 %	1	27.90	0.47 %
Healthcare	-	-	-	-	-	-	1	3.59	0.05 %	-	-	-
Pharmaceutical Equipment	-	-	-	1	1.36	0.01 %	1	5.85	0.09 %	-	-	-
FMCG	-	-	-	-	-	-	1	4.60	0.07 %	-	-	-
Sub Total (A)	39	5,845	100	50	9,461	100	100 % 54	6,702	100	35	5,995	100
Sub Total (A)	39	.73	%		.92	%		.01	%	35	.82	%

<sup>\*</sup>As certified by our Statutory Auditor, M/s. Keyur Shah & Associates vide their certificate dated September 09, 2024

### ${\bf SECTION \cdot VII-LEGAL \ AND \ OTHER \ INFORMATION}$

#### GOVERNMENT AND OTHER APPROVALS

Pursuant to the Stock Exchange Observations, we undertake to include the following Labour Related Approval in the 'Government and Other Statutory Approvals' section in the RHP and the Prospectus. The following shall be added under the heading "Labour Related Approvals" on page 250 of the Draft Red Herring Prospectus.

	LABOUR RELATED APPROVALS								
SR. NO.	NATURE OF LICENSE/APPROVAL	REGISTRATION/ LICENSE NO.	ISSUING AUTHORITY	DATE OF GRANT	VALIDITY				
2	Registration Certificate issued under the Employees' State Insurance Act, 1948	34000262990001001	Ministry of Labour & Employment	June 06, 2011	One Time Registration				

I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the rules, regulations and guidelines issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or rules made or guidelines or regulations issued thereunder, as the case may be. I further certify that all the disclosures and statements made in this Addendum are true and correct.

#### SIGNED BY THE DIRECTOR OF OUR COMPANY

Sd/-

Nirbhaynarayan Singh

**Chairman and Whole-Time Director** 

Date: September 09, 2024

I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the rules, regulations and guidelines issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or rules made or guidelines or regulations issued thereunder, as the case may be. I further certify that all the disclosures and statements made in this Addendum are true and correct.

#### SIGNED BY THE DIRECTOR OF OUR COMPANY

Sd/-

Prayagdatt Mishra

**Managing Director** 

Date: September 09, 2024

I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the rules, regulations and guidelines issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or rules made or guidelines or regulations issued thereunder, as the case may be. I further certify that all the disclosures and statements made in this Addendum are true and correct.

#### SIGNED BY THE DIRECTOR OF OUR COMPANY

Sd/-

**Shiv Kumar Mittal** 

**Non-Executive Director** 

Date: September 09, 2024

I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the rules, regulations and guidelines issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or rules made or guidelines or regulations issued thereunder, as the case may be. I further certify that all the disclosures and statements made in this Addendum are true and correct.

#### SIGNED BY THE DIRECTOR OF OUR COMPANY

Sd/-

Brinda Jitendrakumar Soni Independent Director

Date: September 09, 2024

I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the rules, regulations and guidelines issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or rules made or guidelines or regulations issued thereunder, as the case may be. I further certify that all the disclosures and statements made in this Addendum are true and correct.

#### SIGNED BY THE DIRECTOR OF OUR COMPANY

Sd/-

Renuka Kunal Bajaj Independent Director

Date: September 09, 2024

Place: Ahmedabad

I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the rules, regulations and guidelines issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or rules made or guidelines or regulations issued thereunder, as the case may be. I further certify that all the disclosures and statements made in this Addendum are true and correct.

#### SIGNED BY THE CHIEF FINANCIAL OFFICER OF OUR COMPANY

Sd/-

Priyank Vijaykumar Goradia Chief Financial Officer

Date: September 09, 2024

I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the rules, regulations and guidelines issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or rules made or guidelines or regulations issued thereunder, as the case may be. I further certify that all the disclosures and statements made in this Addendum are true and correct.

#### SIGNED BY THE COMPANY SECRETAY AND COMPLIANCE OFFICER OF OUR COMPANY

Sd/-

Anandan Jayachandran Sengundamudaliar Company Secretary and Compliance Officer

Date: September 09, 2024